

**Cumberland County ABC Board  
March 14, 2016  
Regular Meeting  
Main Office, 1705 Owen Drive, Fayetteville, NC 28304**

PRESENT:           Johnson Chestnutt, Chairman  
                  Wade Hardin, Vice-Chairman  
                  Alice Stephenson, Board Member  
                  Terri Thomas, Board Member  
                  Bob Lewis, Board Member  
                  Neil Yarborough, Attorney  
                  Paul Sydor, Independent Benefit Advisor  
                  David Home, General Manager  
                  Bill Belvin, Chief Law Enforcement  
                  Debbie Disbrow, HR Director  
                  Carolyn Parker, Finance Officer/Secretary

Mr. Chestnutt called the meeting of the Cumberland County Alcoholic Beverage Control Board at 6:00 PM to order.

Mr. Chestnutt welcomed Mr. Paul Sydor, Independent Benefit Advisor, to the meeting.

Mr. Chestnutt asked were there any agenda adjustments. Mr. Chestnutt removed the closed session from the agenda.

Mr. Chestnutt asked were there any announcements. Mr. Chestnutt announced that the registration forms are due for the NABCA's May 19 – 23, 2016 conference.

**Required Reading**

Mr. Chestnutt read the required reading statutes GS 18B-201. The Board members did not have any conflicts of interest pertaining to the meeting.

Mr. Chestnutt asked for the approval of February 8, 2016 minutes.

**MOTION:** Mr. Hardin moved that the Board accept the February 8, 2016 minutes as mailed.

**SECOND:** Mr. Lewis

**VOTE:** Unanimous

**Law Enforcement Report**

Mr. Chestnutt asked for the approval of the February 2016 Law Enforcement Report in the package.

Mr. Belvin said the agents assisted the state and federal with fugitive and criminal investigations. Agents assisted ALE with BARS training and investigations.

**MOTION:** Ms. Stephenson moved to approve the February 2016 Law Enforcement Report in the package.

**SECOND:** Ms. Thomas

**VOTE:** Unanimous

**General Manager's Report**

Mr. Chestnutt asked for the approval of the February 2016 General Manager's report.

Mr. Horne said that the sales were up \$187,882 for February and year-to-date up \$1,003,598. The MXB sales were up \$24,000 for February. The March sales thus far are up \$14,000.

Mr. Horne said that on St. Patrick Day, Effen Vodka's spokesman, 50 Cents, will have a bottle signing at the Raeford Road store from 5 – 7 PM. We have moved 1,500 bottles to the store and estimate sales to increase by \$30K to \$40K for that one day. Mr. Curtis Jackson, 50 Cents, will be in a secondary room away from the sales floor. In order to get an autograph and photo with 50 Cents, you have to buy a bottle. The pictures will be posted on Effen's Facebook page. Effen will pick up the cost for 5 Fayetteville Police Officers and any other miscellaneous expenses. Mr. Horne invited the Board members to come out to the store for the event.

**MOTION:** Ms. Stephenson moved that the Board accept the February 2016 General Manager's report.

**SECOND:** Ms. Thomas

**VOTE:** Unanimous

**NEW BUSINESS**

**Health – Blue Cross Blue Shield**

Mr. Paul Sydor, Independent Benefit Advisor, went over the health insurance effective April 1, 2016. Mr. Sydor said this year the vision, dental and life insurance rates will not change due to the multi-year contracts.

Mr. Sydor said the Blue Cross Blue Shield NC health insurance benefits did not change this year, however there was a change in the cost. Mr. Sydor said IBA negotiated the initial BSBSNC projected 23% increase down to a flat 15% increase. The health insurance rate increased to \$665.34 from \$578.56. The premium increase does not affect the \$150 per employee HSA contribution.

Mr. Sydor presented three funding options to the Board. The first option the employees would pay the same \$50 per month and the Board would incur all of the 15% increase. The Board would pay \$48,944 more a year.

The second option the cost would be distributed equally amongst the employees and the Board. The employees cost would increase 15% to \$57.50 per month and contribute \$7,303 more per year. The Board cost would increase 15% to \$607.84 per month and expend an additional \$44,714 more per year.

The third option the cost would be more in favor for the Board. The employees cost would increase 32% to \$76.03 per month and contribute \$15,603 more per year. The Board cost would increase 11.5% to \$589.31 and expend an additional \$34,263 more per year.

Mr. Sydor said most companies select option 2, where the employees share the healthcare cost increase.

Mr. Chestnutt asked for a motion for the Blue Cross Blue Shield NC healthcare insurance effective April 1, 2016 to March 31, 2017 .

**MOTION:** Ms. Stephenson made a motion that the Board renew the healthcare insurance with Blue Cross Blue Shield effective April 1, 2016 to March 31, 2017; and to select option 2 where the Board pays a monthly premium of \$607.84 per employee and the employees pays \$57.50 per month.

**SECOND:** Ms. Thomas

**VOTE:** Unanimous

Mr. Chestnutt asked for a motion to adjourn.

**MOTION:** Ms. Stephenson moved to adjourn.

**SECOND:** Ms. Thomas

**VOTE:** Unanimous

  
Chairperson