

**Cumberland County ABC Board
June 8, 2026
Regular Meeting
Person Street, 424 Person St, Fayetteville, NC 28301**

PRESENT: Terri Thomas, Chair
Jordan Stewart, Vice Chair
Christopher Bullard, Board Member
Delvin McAllister, Board Member
Wade Fowler, Board Member
David Horne, General Manager
John Crawford, Chief Law Enforcement
LaChrista Shull, Finance Officer
Neil Yarborough, Attorney
Henry Tyson, Liaison
David Page, David & David Landscaping

Ms. Thomas called the meeting of the Cumberland County Alcoholic Beverage Control Board to order at 6:00 PM.

Ms. Thomas asked if there were any guests. Mr. Horne introduced Mr. David Page with David & David Landscaping.

Ms. Thomas asked if there were any agenda adjustments. Mr. Horne requested to add a discussion regarding extending the Ramsey Commons lease for one year as the current lease expires in January 2028.

Ms. Thomas asked if there were any announcements. There were none.

Required Reading

Ms. Thomas read the required reading, Statute GS 18B-201. The Board members had no conflicts of interest concerning any matters on the agenda.

Minutes

Ms. Thomas asked for the approval of the May 11, 2026 minutes.

Motion: Mr. Bullard moved that the Board accept the May 11, 2026 minutes as presented.

Second: Mr. Fowler

Vote: Unanimous

Law Enforcement Report

Ms. Thomas asked for the May 2026 Law Enforcement Report.

Chief Crawford gave the May 2026 Law Enforcement report.

Reported activity:

- 2 violation reports submitted to ABC Commission
- 31 permittee inspections
- 264 total compliance checks
- 2 seller/server training; 2 alcohol education sessions
- 5 additional criminal charges; 3 agency assists
- 232 ABC store checks
- 23 reported larcenies (19 confirmed)
- 10 arrests; 22 warrants issued
- 32 compliance checks of convenience stores, bars, and restaurants

Ms. Thomas asked for the approval of the May 2026 Law Enforcement Report in the packet.

Motion: Mr. Stewart moved that the Board accept the May 2026 Law Enforcement Report.

Second: Mr. Fowler

Vote: Unanimous

General Manager's Report

Ms. Thomas asked for the May 2026 General Manager's reports.

Mr. Horne gave the May 2026 General Manager's report.

Mr. Horne informed the Board of H.B. 921, which would allow ready-to-drink canned beverages to be sold in grocery and convenience stores and allow mixed beverage permit holders to purchase products from any county in the state with a designated mixed beverage store. The bill has passed the House and has been sent to the Senate for consideration.

State sales decreased 4.61% in May. Cumberland County sales decreased 4.13%.

Mr. Horne reviewed the Board sales report. The 4.13% decrease equated to a decrease of \$214,640.42, with year to date sales being down \$1,316,495.34.

The income from operations was \$620,431.26.

Mr. Horne made the Board aware that the auditor will be visiting stores on June 16, 2026.

Ms. Thomas asked for approval of the May 2026 General Manager's report.

Motion: Mr. Fowler made a motion to approve the General Manager's report.

Second: Mr. McAllister

Vote: Unanimous

Old Business

Hope Mills – Camden Commons

Mr. Yarborough reported that he has entered negotiations with the developer regarding outparcel A-3 and has submitted a letter proposing the terms of purchase. No action is required at this time until the road, water, and sewer infrastructure for the development are completed.

New Business

Pest Control Bids

Ms. Shull presented the pest control bids to the Board. Bids were received from Master Exterminators, Bug Out, and Dodson Pest Control.

Motion: Mr. Fowler made a motion to award the pest control contract to Master Exterminators for the 2026-2027 fiscal year.

Second: Mr. Bullard

Vote: Unanimous

Lawn Care Bids

Ms. Shull presented the lawn care bids to the Board. Bids were received from David and David Landscaping, Green Biz, Green Phoenix Landscapes, FJCP Lawncare & Landscaping LLC, Cardinal Landscaping, Professional Maintenance Co. Inc., Forrest's Landscaping & Lawn Care, KRD Lawncare, Inc., and Smith's Lawn & Tree Company.

Mr. Horne made the Board aware of KRD Lawncare being owned and operated by the son of an ABC employee.

Mr. Page addressed the Board and advised that his bid included aeration and fertilization services, which were outside the scope of the original bid request. The Board and Mr. Horne discussed whether the additional services were necessary and determined that they were not.

Motion: Mr. Bullard made a motion to award the lawn care contract to Forrest's Landscaping & Lawn care for the 2026-2027 fiscal year.

Second: Mr. Stewart

Vote: Unanimous

Travel Policy

Ms. Shull presented the County's current travel policy to the Board and requested authorization to submit a request to the County to continue following the County's travel policy for the 2026–2027 fiscal year.

Motion: Mr. Fowler made a motion to request approval to continue following the County's travel policy for the 2026–2027 fiscal year.

Second: Mr. McAllister

Vote: Unanimous

Mr. Tyson informed the Board that he had met with the County Finance Manager and County Attorney to verify whether the ABC Board would be eligible to participate in the County's health insurance plan. The County Finance Department and County Manager requested permission for Mr. Tyson to engage directly with ABC office staff regarding the health plan. The Board and Mr. Horne expressed no concerns with Mr. Tyson communicating directly with office staff on this matter.

Budget Amendment 7 – FY 2025-2026

Ms. Shull reviewed the final budget amendment for FY 2025–2026, which included decreases to estimated sales, other income, taxes, and cost of sales. Law enforcement expenses, as well as operating expenses for the stores, warehouse, and administration, were also amended to align with projected year-end actual expenditures.

Motion: Mr. Fowler made a motion to approve Budget Amendment 7 for FY 2025-2026.

Second: Mr. Stewart.

Vote: Unanimous

Budget – FY 2026-2027

Mr. Horne reviewed the proposed budget for the 2026–2027 fiscal year, which included estimated sales revenue of \$58.2 million, \$6 million in distributions, \$439,500 in capital expenses, and a 4% cost-of-living increase.

Mr. Horne informed the Board that he did not replace the office position for the employee retiring at the end of June. He also noted that one warehouse employee is resigning; while that position is included in the budget, it may not be filled depending on sales volume and operational need.

Motion: Mr. Bullard made a motion to adopt the proposed budget for the 2026-2027 fiscal year.

Second: Mr. Stewart

Vote: Unanimous

Ramsey Street – Property Sale

Mr. Horne informed the Board that he had spoken with Franklin Johnson regarding the sale of the Ramsey Street property, as Mr. Johnson previously assisted with the sale of the Cedar Creek and Spring Lake properties.

Mr. Yarborough stated that the Board must first declare the property surplus to its needs before moving forward with the sale.

Motion: Mr. Fowler made a motion to declare the property surplus of needs.

Second: Mr. McAllister

Vote: Unanimous

Mr. Horne recommended that the Board request Franklin Johnson prepare a proposal to determine the value of the property.

Motion: Mr. Fowler made a motion to request a proposal from Franklin Johnson.

Second: Mr. Stewart

Vote: Unanimous

Ramsey Commons Lease

Mr. Horne informed the Board that the Ramsey Commons lease expires in January 2028. He noted that there is currently no available building in that area that would be sufficient for a new store location. He recommended that the Board request an extension of the lease by one year to allow time for new developments in the area to be completed, which may provide an opportunity for a suitable future store location.

Motion: Mr. Stewart made a motion to authorize Mr. Yarborough to send a letter to Grant Murray to request a one-year extension of the lease.

Second: Mr. McAllister

Vote: Unanimous

Adjournment

Ms. Thomas asked for a motion to adjourn.

Motion: Mr. Fowler moved to adjourn.

Second: Mr. Bullard

Vote: Unanimous

The meeting adjourned at 7:17 PM.


Chairperson