

Cumberland County ABC Board
May 12, 2014
Regular Meeting
Main Office, 1705 Owen Drive, Fayetteville, NC 28304

PRESENT: Johnson Chestnutt, Chairman
Alice Stephenson, Vice- Chairman
Terri Thomas, Board Member
Bob Lewis, Board Member
Wade Hardin, Board Member
Ad Winters, Attorney
Commissioner Marshall Faircloth, Liaison
Joyce Bowden, Operations Coordinator
Gene Webb, General Manager
John Russell, Deputy General Manager
Bill Belvin, Chief Law Enforcement
Carolyn Parker, Finance Officer/Secretary

Mr. Chestnutt called the meeting of the Cumberland County Alcoholic Beverage Control Board at 6:00 PM to order.

Mr. Chestnutt announced that we will have a Public Hearing to review the Fiscal Year 2014-15 Budget in accordance to House Bill 1717. He said the Public Hearing is now open. There was no one present for the Public Hearing to review the budget. Mr. Chestnut called the Public Hearing closed.

Mr. Chestnutt welcomed Commissioner Marshall Faircloth and Ms. Joyce Bowden, Operations Coordinator, to the meeting.

Mr. Chestnutt asked were there any agenda adjustments. There were none.

Mr. Chestnutt asked were there any announcements. There were none.

Mr. Chestnutt introduced Ms. Joyce Bowden, Operations Coordinator of the Cumberland ABC System, to the Board to acknowledge her career and retirement on June 1, 2014 after 31 years and 2 months of dedicated service. He presented Ms. Bowden a plaque for her years of service which read:

*"In Honor of your Service,
Joyce Bowden,
Retired with Distinction
from the
Cumberland County ABC Board
After 31 years of Excellence"*

Ms. Bowden thanked the Board for the opportunity to come before them and for her 31 years of service. She acknowledged the General Managers that she had worked under and emphasized they all had a unique way of managing the System and it has been a

challenge. Ms. Bowden thanked Mr. Webb for taking the System to a new level. Also, she was thankful that she made a difference in the employees' lives.

Required Reading

Mr. Chestnutt read the required reading statutes GS 18B-201. The Board members did not have any conflicts of interest pertaining to the meeting.

Mr. Chestnutt asked for the approval of April 14, 2014 minutes.

MOTION: Mr. Hardin moved that the Board accept the April 14, 2014 minutes as mailed.

SECOND: Ms. Thomas

VOTE: Unanimous

Law Enforcement Report

Mr. Chestnutt asked for the approval of the April 2014 Law Enforcement Reports in the package.

MOTION: Mr. Lewis moved to approve the April 2014 Law Enforcement reports in the package.

SECOND: Mr. Hardin

VOTE: Unanimous

General Manager's Report

Mr. Chestnutt asked for the approval of the April 2014 General Manager's reports.

Mr. Webb said he provided a copy of the registration form for the NC Association of ABC Boards 2014 Summer Conference. The Board has given in the first nine months \$1.9 million in profit to the County. The mixed beverage sales are down \$61K. He has spoken to Onslow and Wayne County Boards and their mixed beverage sales are also down; and the sales are down from the State's average for the month of March.

MOTION: Mr. Hardin moved that the Board accept the April 2014 General Manager's reports.

SECOND: Mr. Lewis

VOTE: Unanimous

NEW BUSINESS

Budget July 2014 – June 2015

Mr. Webb said that the high points of FY 2015 Budget includes \$150,000 for a new point of sales system, \$35,000 for 10 new inventory scanners, \$30,000 for 10 new I.D.

scanners, \$50,000 for new server and security upgrade, \$50,000 for Raeford Road store's roof repair, \$200,000 for stores' remodeling, and \$25,000 for a law enforcement car.

MOTION: Mr. Hardin made a motion to approve the Fiscal Year 2014-2015 Budget Ordinance and the Budget Message per House Bill 1717 as presented.

SECOND: Mr. Lewis

VOTE: Unanimous

General Insurance Renewal

Ms. Parker said the Board received 3 bids for the general, property liability, automobile, umbrella, and workers compensation for the period July 1, 2014 to July 1, 2015 from Charles Lunsford Sons & Associates – Acadia/Berkley Mid-Atlantic \$103,397, Southeastern Insurance – Penn National \$126,523, and SIA Group – Hanover-Bridgfield \$147,513. Ms. Parker recommended that the Board select Charles Lunsford Sons & Associates for \$103,397 for insurance coverage.

MOTION: Mr. Hardin moved to accept Charles Lunsford Sons & Associates, Raleigh, NC, bid for general, property liability, automobile, umbrella and workers compensation insurance for the period July 1, 2014 to July 1, 2015 for \$103,397.

SECOND: Ms. Thomas

VOTE: Unanimous

Professional Liability Insurance

Ms. Parker said the Board received 3 bids for the professional liability insurance for the period July 1, 2014 to July 1, 2015 from Southeastern Insurance – Argonaut Insurance \$9,640, Charles Lunsford Sons & Associates – Berkley Assurance Co. \$51,948, and SIA Group – Darwin National \$14,909. Ms. Parker recommended that the Board select Southeastern Insurance for \$9,640 for the professional liability insurance coverage.

MOTION: Ms. Stephenson moved to accept Southeastern Insurance renewal quote for \$9,640 for the period July 30, 2014 to July 30, 2015.

SECOND: Mr. Hardin

VOTE: Unanimous

Pest Control Service

Ms. Parker said that there were three bids for pest control service. The bids were submitted for interior & exterior service.

No.	Vendors	Annual Fee	Mthly Fee
1	Master Exterminators - Renewal	\$3,420	\$285
2	Colonial Exterminators	\$2,760	\$230
3	Dodson Pest Control	\$3,960	\$320

MOTION: Ms. Stephenson moved to award the pest control service to Colonial Exterminators for interior and exterior service for \$2,760 for the period July 1, 2014 to June 30, 2015.

SECOND: Ms. Thomas

VOTE: Unanimous

Lawn Care Service

Ms. Parker said we received 15 lawn care bids from \$7,800 to \$30,060 for the same service. She checked the references for the Sod Gods Lawn and Land, lowest bidder, and they were given an excellent rating, with no complaints and reasonably priced. Ms. Parker recommended to the Board to award the lawn care maintenance contract for July 1, 2014 to June 30, 2015 to Sod Gods Lawn and Land.

No.	VENDORS	Annual
1.	Forrest's Landscaping & Lawn Care - renewal	\$9,000
2.	Sod Gods Lawn and Land	\$7,800
3.	At Its Best Services (19 services)	\$8,360
4.	Curb Appeal of Cape Fear Inc (20 services)	\$8,800
5.	Cape Fear Landscaping & Lawn Care	\$8,700
6.	Longleaf Landscaping of Fayetteville	\$8,856
7.	The Rashid Group, LLC, Raleigh	\$9,180
8.	Carolina Lawn & Recycling Services, Inc	\$10,200
9.	Green Biz	\$11,970
10.	Trim and Cut Lawn Care	\$12,480
11.	Cardinal Landscaping	\$14,400
12.	Tarheel Specialty Design & Landscaping	\$15,960
13.	Nobles Lawn Care Service	\$18,773
14.	ARS Landscaping & Pressure Washing, LLC	\$22,160
15.	Tru Green Landcare	\$30,060

MOTION: Ms. Stephenson moved award the lawn care bid to Sod Gods Lawn and Land for \$7,800 for the period July 1, 2014 to June 30, 2015.

SECOND: Ms. Thomas

VOTE: Unanimous

Auditor Bids 2014, 2015 & 2016

Ms. Parker said that we received five bids for auditor service. The bids were from Cherry Bekaert LLP, May & Place PA, Koonce, Wooten & Haywood, LLP, S. Preston Douglas & Associates, LLP and Denning, Herring, Sessoms & Co., PA.

AUDITORS	2014	2015	2016
Cherry Bekaert, LLP (past auditor)	\$16,000	\$16,000	\$16,000
May & Place, PA	\$12,150	\$12,150	\$12,150
Koonce, Wooten & Haywood, LLP	\$15,500	\$16,000	\$16,500

AUDITORS	2014	2015	2016
S. Preston Douglas & Associates, LLP	\$16,150	\$16,555	\$16,970
Denning, Herring, Sessoms & Co., PA	\$32,000	\$32,500	\$33,000

MOTION: Ms. Thomas moved to accept the bid from May & Place, PA for auditor service for fiscal year 2014 for \$12,500 with an option to renew for fiscal years 2015 for \$12,500 and 2016 for \$12,500 at the Board's discretion.

SECOND: Ms. Stephenson

VOTE: Unanimous

Bank Proposals

Ms. Parker said that we received a letter from BB&T in regards to the second one-year option for the banking contract. BB&T is offering an earnings credit rate (ECR) of 55bps, which is the same ECR as the current year, to the Board. BB&T will no longer waive the Easy Image Statement fee for account ending 34423 (LE Federal Seizure). The rate will be reinstated July 1, 2014, effective through June 30, 2015.

MOTION: Mr. Hardin moved that the Board remain with the BB&T for the second one-year option.

SECOND: Mr. Lewis

VOTE: Unanimous

Mr. Chestnutt asked for a motion to adjourn at 6:40 PM.

MOTION: Mr. Hardin moved to adjourn.

SECOND: Ms. Stephenson

VOTE: Unanimous


Chairperson