

**Cumberland County ABC Board  
December 10, 2018  
Regular Meeting  
Main Office, 1705 Owen Drive, Fayetteville, NC 28304**

PRESENT: Lee Boughman, Chairman  
Frances Jackson, Vice-Chair  
Tammy Sinclair, Board Member  
Paul Crenshaw, Board Member  
Alex Warner, Board Member  
Neil Yarborough, Attorney  
Bob Lewis, Guest  
David Horne, General Manager  
John Russell, Deputy Director  
Rick Libero, Chief Law Enforcement  
Carolyn Parker, Finance Officer/Secretary

Mr. Boughman called the meeting of the Cumberland County Alcoholic Beverage Control Board to order at 6:00 PM.

Mr. Boughman welcomed our guest Mr. Bob Lewis to the meeting.

Mr. Boughman asked were there any agenda adjustments. There was none.

Mr. Boughman asked were there any announcements. There was none.

**Required Reading**

Mr. Boughman read the required reading statutes GS 18B-201. The Board members did not have any conflicts of interest pertaining to the meeting.

Mr. Boughman asked for the approval of November 12, 2018 minutes.

**MOTION:** Ms. Jackson moved that the Board accept the November 12, 2018 minutes as mailed.

**SECOND:** Ms. Sinclair

**VOTE:** Unanimous

**Law Enforcement Report**

Mr. Boughman asked for the approval of the November 2018 Law Enforcement Report in the package.

Mr. Libero gave the Law Enforcement report and said there were 33 Sell to Underage Campaign Checks in November with ten sold to underage. There were 137 store visits and 188 compliance

checks. Mr. Boughman asked for the list of the permitted establishments that sold to the underage persons during the law enforcement underage campaign checks to be included in the minutes.

Chief Libero listed them as follows:

1. The Food Mart, 122 S. Reilly Road
2. The Scotchman, 6000 Morganton Road
3. Smokes Plus, 6411 Camden Road
4. Circle K, 6245 Camden Road
5. Circle K, 5762 Ramsey Street
6. Circle K, 736 S. Reilly Road
7. Short Trip #2, 7383 Stoney Point Road
8. Short Trip #8, 3634 Chicken Foot Road
9. Short Stop #65, 4992 Hwy 87 S.
10. Shell Petro Mart, 4120 Hwy 87 S.

Chief Libero said the Fire Arms Conference gives an award for Top Shooter, this year Officer Walter Rea received the award.

**MOTION:** Mr. Crenshaw moved to approve the November 2018 Law Enforcement Report in the package.

**SECOND:** Ms. Jackson

**VOTE:** Unanimous

### **General Manager's Report**

Mr. Boughman asked for the November 2018 General Manager's reports.

Mr. Horne said that three weeks ago there was an attempted break-in at the Cedar Creek store. A small glass window was broken on the Taco Bell side where the drive through window is located. The alarm went off our officers responded and there was no loss of merchandise.

Mr. Horne said the State was up 10.82% in October and we were up 17.53%. Mr. Horne said the November sales were up \$527,105, Over-the-counter sales were up \$444,618 and Mixed Beverage sales were up \$82,487. The year-to-date sales were up \$1,444,076. He said November 2018 is now the largest sales month on record for the Board. Mr. Horne said as of Saturday, December 8th, sales are up \$151K.

Mr. Horne said we did inventory last Thursday and out of \$3.6M in sales for November, inventory lost was \$800 in product.

Mr. Horne reviewed the November 2018 Condensed Schedule of Revenue and Expenses by Store Location with an Income from Operation of \$572,906.

Mr. Boughman asked for a motion to approve the General Manager report.

**MOTION:** Ms. Jackson made a motion to accept the General Manager report for November 2018.

**SECOND:** Mr. Warner

**VOTE:** Unanimous

**NEW BUSINESS**

**Cliffdale – Store 1 Lease Renewal**

Mr. Horne said the lease for the Cliffdale store is up for renewal February 2019. Cliffdale Corner, INC are willing to grant a three-year renewal effective 02/01/19 to 01/31/22 with the base monthly rent increasing from \$3,655.89 to \$3,838.68 (\$46,064.16 annually), which is up 5%. The lease has no additional options available.

The Board decided they would like to have a 3-year option added to the lease for Cliffdale.

**MOTION:** Mr. Boughman made a motion to table the Cliffdale Corner lease renewal until the January 2019 board meeting.

**SECOND:** Ms. Jackson

**VOTE:** Unanimous

**Bids – Owen Drive Construction**

Mr. Horne said the Owen Drive roof repair has been a work in process for approximately three weeks and should be completed this week.

Mr. Horne said he contacted five contractors who had done work for the Board in the past to review the plans but only received 3 bids.

<b>Vendor</b>	<b>Amount</b>
D. Wynne Corporation (includes electric)	\$90,569.80
The Rubicon Group Inc (includes electric)	\$109,300.00
Oxendine Construction (uses High Speed Electric)	\$32,700.00
High Speed Electric	\$7,700.00

The contractors that chose not to bid are Thames Construction, Hayes Construction and Skan Electric.

Mr. Horne recommended Oxendine Construction and High Speed Electric for a total of \$40,400 for the restoration of the Owen Drive Store based on the end results of the Ramsey Commons Store and the cost to complete the project.

Mr. Boughman asked for a motion on the bids for the Owen Drive store construction.

**MOTION:** Mr. Crenshaw made a motion to accept Mr. Horne recommendation to select Oxendine Construction for \$32,700 and High Speed Electric for \$7,700.

**SECOND:** Ms. Jackson

**VOTE:** Unanimous

Mr. Boughman asked for a motion to go into Closed Session.

**MOTION:** Ms. Jackson made a motion to go into Closed Session for personnel matter, GS 143-318.11(a)(6).

**SECOND:** Ms. Sinclair

**VOTE:** Unanimous

Mr. Boughman asked for a motion to come out of Closed Session.

**MOTION:** Ms. Jackson made a motion to come out of Closed Session.

**SECOND:** Ms. Sinclair


**VOTE:** Unanimous

Mr. Boughman asked for a motion to adjourn.

**MOTION:** Ms. Jackson moved to adjourn.

**SECOND:** Ms. Sinclair

The meeting adjourned at 6:45 PM.

  
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Chairperson