

**Cumberland County ABC Board**  
**April 11, 2016**  
**Regular Meeting**  
**Main Office, 1705 Owen Drive, Fayetteville, NC 28304**

PRESENT: Johnson Chestnutt, Chairman  
Wade Hardin, Vice-Chairman  
Alice Stephenson, Board Member  
Terri Thomas, Board Member  
Bob Lewis, Board Member  
Neil Yarborough, Attorney  
Commissioner Jeannette Council, Liaison  
Gene Webb, Former General Manager  
Patricia Webb  
Del Crawford, Crawford Design Company  
David Horne, General Manager  
Bill Belvin, Chief Law Enforcement  
Carolyn Parker, Finance Officer/Secretary

Mr. Chestnutt called the meeting of the Cumberland County Alcoholic Beverage Control Board at 6:00 PM to order.

Mr. Chestnutt welcomed Commissioner Jeannette Council, Mr. Gene Webb, Former General Manager, Patricia Webb, and Mr. Del Crawford, Crawford Design Company to the meeting.

Mr. Chestnutt asked were there any announcements. Mr. Chestnutt reminded the Board to register for the NABCA's May 19 – 23, 2016 conference in Orlando, Florida.

**Required Reading**

Mr. Chestnutt read the required reading statutes GS 18B-201. The Board members did not have any conflicts of interest pertaining to the meeting.

Mr. Chestnutt asked for the approval of March 14, 2016 minutes.

**MOTION:** Ms. Thomas moved that the Board accept the March 14, 2016 minutes as mailed.

**SECOND:** Mr. Lewis

**VOTE:** Unanimous

**Law Enforcement Report**

Mr. Chestnutt asked for the approval of the March 2016 Law Enforcement Report in the package.

Mr. Belvin said there will be a new law enforcement report for April. He said the agents did an excellent job setting up and securing the 50 Cent Effen Vodka Event at the Westin

Store on St. Patrick Day. It was a very successful event. Mr. Horne said that sales were up \$45K for the Effen Vodka event and half of the sales were out the Westin Store.

The officers assisted the state and federal agencies. The agents attended a mandated in-service training, with fugitive and criminal investigations. Agents assisted ALE with BARS training and investigations.

**MOTION:** Mr. Hardin moved to approve the March 2016 Law Enforcement Report in the package.

**SECOND:** Mr. Lewis

**VOTE:** Unanimous

### **General Manager's Report**

Mr. Chestnutt asked for the approval of the March 2016 General Manager's report.

Mr. Horne said the State was up 9.3% for February 2016 and we were up 7.3%. He said Cumberland was number 7 and feels confident that we will catch Durham in March. We outperformed the other military Boards in sales for February.

Mr. Horne said that the sales were up \$274,310 for March and year-to-date up \$1,277,908. The MXB sales were up \$45K for March.

Mr. Horne said that he met with Kick Back Jack, Husk Hardware, Bubba's 33, Cheddars and Carolina Ale House in regards to their special order issues and everyone was pleased with their service.

**MOTION:** Mr. Hardin moved that the Board accept the March 2016 General Manager's report.

**SECOND:** Ms. Stephenson

**VOTE:** Unanimous

### **NEW BUSINESS**

#### **Auditor Contract – May & Place, PA**

Ms. Parker said that the contract with the auditor May & Place, PA was set up with two optional years. This is the second and final optional year and the fee for FYE June 30, 2016 is \$12,150. She recommended that the Board vote to retain May & Place to perform the year-ending June 30, 2016 audit.

**MOTION:** Ms. Thomas moved that the Board remain with May & Place, PA to perform the June 30, 2016 audit for \$12,150.

**SECOND:** Mr. Lewis

**VOTE:** Unanimous

**Painting Bids**

Mr. Horne said this year's budget includes \$26,500 to paint six locations, which include Sycamore Dairy – interior & exterior, Person Street – exterior, Owen Drive – interior, Hope Mills – interior, and Spring Lake – exterior. We received one bid from GEI, Painting, LLC located on Arsenal Avenue in Fayetteville for all six locations for \$14,590. Mr. Horne checked the references for GEI and they received great reviews from Fayetteville Airport, City of Fayetteville, Manna Church and South Point Mall in Durham. They all said GEI prices were good and would hire them for any future painting jobs.

Mr. Horne recommended that the Board accept the bid from GEI for the six locations for \$14,590 and consider using the remaining funds to paint the Westin store, a seventh location, that was not listed in the budget. GEI was not able to provide a bid for the Westin store for this meeting, but estimated it would cost between \$6,000 and \$6,500 for the exterior of the store.

Mr. Hardin was concerned about the low bids compared to the projections in the budget and the quality of work. Mr. Lewis agreed with Mr. Hardin, but also was interested in why we only received one bid for the painting project. Mr. Horne assured the Board that Sherwin-Williams commercial grade paint would be used and he would monitor the project and request a certificate of insurance for workers compensation.

Mr. Yarborough recommended preparing a service contract with GEI for all seven locations to not-to-exceed \$21,090.

**MOTION:** Ms. Stephenson made a motion to award the painting project for all seven locations to GEI Painting, LLC and have Mr. Yarborough prepare a service contract for GEI to not-to-exceed \$21,090.

**SECOND:** Ms. Thomas

**VOTE:** Unanimous

Mr. Chestnutt asked for a motion to go into Closed Session.

**MOTION:** Ms. Thomas made a motion to go into Closed Session for Land Pursuit, GS 143-318.11(5).

**SECOND:** Mr. Lewis

**VOTE:** Unanimous

The meeting adjourned at 7:45 PM.

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Chairperson