

**Cumberland County ABC Board
January 14, 2019
Regular Meeting
Main Office, 1705 Owen Drive, Fayetteville, NC 28304**

PRESENT: Lee Boughman, Chairman
Frances Jackson, Vice-Chair
Tammy Sinclair, Board Member
Paul Crenshaw, Board Member
Alex Warner, Board Member
Neil Yarborough, Attorney
David Horne, General Manager
John Russell, Deputy Director
Rick Libero, Chief Law Enforcement
Walter Rea, Law Enforcement
Doug Austin, Law Enforcement
Carolyn Parker, Finance Officer/Secretary

Mr. Boughman called the meeting of the Cumberland County Alcoholic Beverage Control Board to order at 6:00 PM.

Mr. Boughman asked were there any agenda adjustments. There was none.

Mr. Boughman asked were there any announcements. There was none.

Required Reading

Mr. Boughman read the required reading statutes GS 18B-201. The Board members did not have any conflicts of interest pertaining to the meeting.

Mr. Boughman asked for the approval of December 10, 2018 minutes.

MOTION: Mr. Crenshaw moved that the Board accept the December 10, 2018 minutes as mailed.

SECOND: Ms. Jackson

VOTE: Unanimous

Law Enforcement Report

Mr. Boughman asked for the approval of the December 2018 Law Enforcement Report in the package.

Mr. Libero gave the Law Enforcement report and said there were 24 Sell to Underage Campaign Checks in December with four sold to underage. There were 228 store visits and 291 compliance checks with eight violations.

Mr. Horne said that Officer Walter Rea was persistent in staying on top of the 2014 armed robbery of the Spring Lake Store and on the one of the final court date the apprehended was given 22 years in jail. Mr. Horne thanked Officer Rea for doing a great job.

MOTION: Ms. Jackson moved to approve the December 2018 Law Enforcement Report in the package.

SECOND: Ms. Sinclair

VOTE: Unanimous

General Manager's Report

Mr. Boughman asked for the December 2018 General Manager's reports.

Mr. Horne reviewed the State's sales for November and December. The State was up 13.78% in November and we were up 17.33%. The State was up 11.36% in December and we were up 15.64%. Mr. Horne said the December sales were up \$606,746, Over-the-counter sales were up \$555,924 and Mixed Beverage sales were up \$50,822. The year-to-date sales were up \$2,050,783. Mr. Horne said as of Saturday, January 12, sales are up \$55K.

Mr. Horne reviewed the December 2018 Condensed Schedule of Revenue and Expenses by Store Location with an Income from Operation of \$609,444.

Mr. Boughman asked for a motion to approve the General Manager report.

MOTION: Mr. Warner made a motion to accept the General Manager report for December 2018.

SECOND: Ms. Jackson

VOTE: Unanimous

OLD BUSINESS

Cliffdale – Store 1 Lease Renewal

Mr. Horne said at the Board's request he asked Cliffdale Corner, Inc. for a 3-year option to add to the lease for the Cliffdale Store. Cliffdale Corner accepted the offer and the renewal would commence on February 1, 2019 to January 31, 2022, with an additional three-year option available. The new base monthly rent was increased 5% to \$46,064.16 annually. The three-year option rent starting on February 1, 2022 will increase to \$48,367.42 annually.

Mr. Boughman asked for a motion for the Cliffdale Corner lease.

MOTION: Mr. Crenshaw made a motion to renew the lease agreement for the Cliffdale Store effective February 1, 2019 to January 31, 2022 for \$46,064.21, with an additional three-year option available commencing February 1, 2022 with a rent increase to \$48,367.42.

SECOND: Ms. Jackson

VOTE: Unanimous

Mr. Boughman asked for a motion to go into Closed Session.

MOTION: Ms. Jackson made a motion to go into Closed Session for a real estate matter, GS 143-318.11(a)(4).

SECOND: Ms. Sinclair

VOTE: Unanimous

Mr. Boughman asked for a motion to come out of Closed Session.

MOTION: Ms. Jackson made a motion to come out of Closed Session.

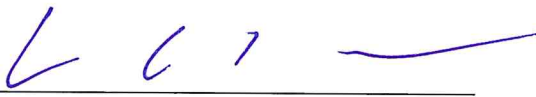
SECOND: Mr. Warner

VOTE: Unanimous

MOTION: Mr. Boughman made a motion to recess the meeting until January 28, 2019 at 6 PM.

SECOND: Mr. Crenshaw

The meeting recessed at 7:16 PM.



Chairperson